



MedArrive



The Leadership Institute

A Blueprint for the Future: Health and Care at Home

*Helping **Hospitals & Health Systems**
pair EMS + telemedicine to seamlessly
extend care into the home*

April 1, 2022

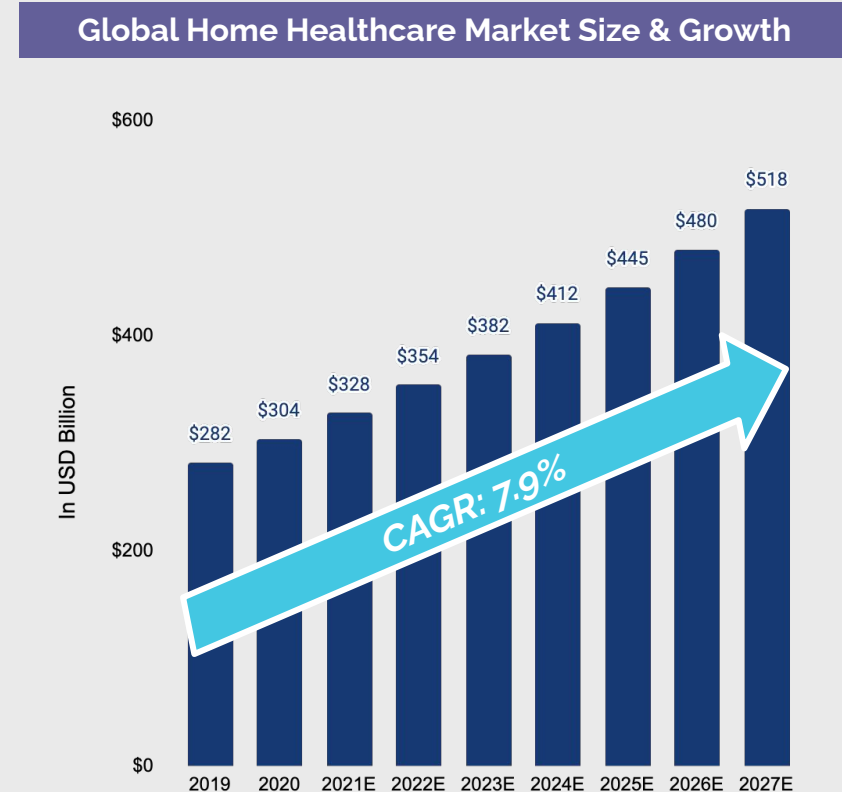
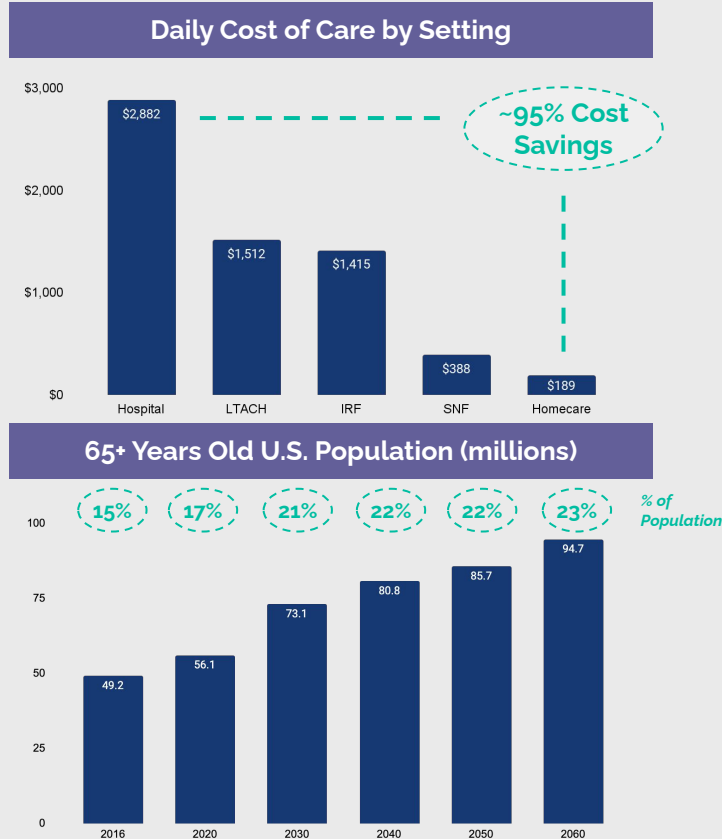
The future of care.

In 1980, Bill Gates said *"A computer on every desk and in every home."* People challenged this notion and thought it was crazy. Today we have dozens of computers in our home.

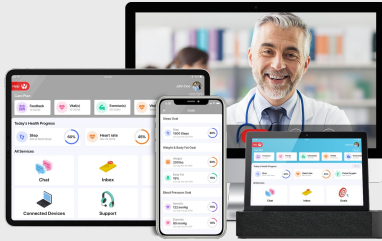
We believe that **in the not so distant future, the home will be the primary point of care** and most healthcare will be initiated in the home. The hospital of the future will one day be just an ER, OR and, ICU. All else will move into the home.



The ability to lower cost to treat our aging population in the home sets the stage...



...and a confluence of factors creates the opportunity for change.

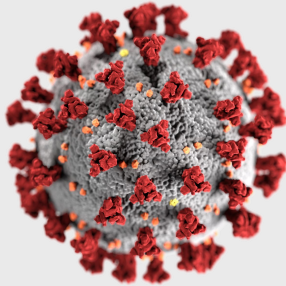


Proliferation of remote healthcare tools and technology allows a greater range of care outside the hospital.

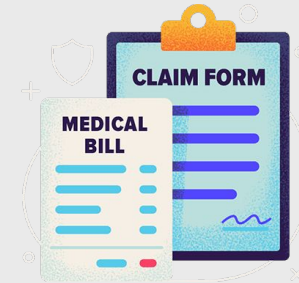
**VALUE
BASED
CARE**



Continued shift to value-based care prioritizes greater outcomes and lower cost alternatives.



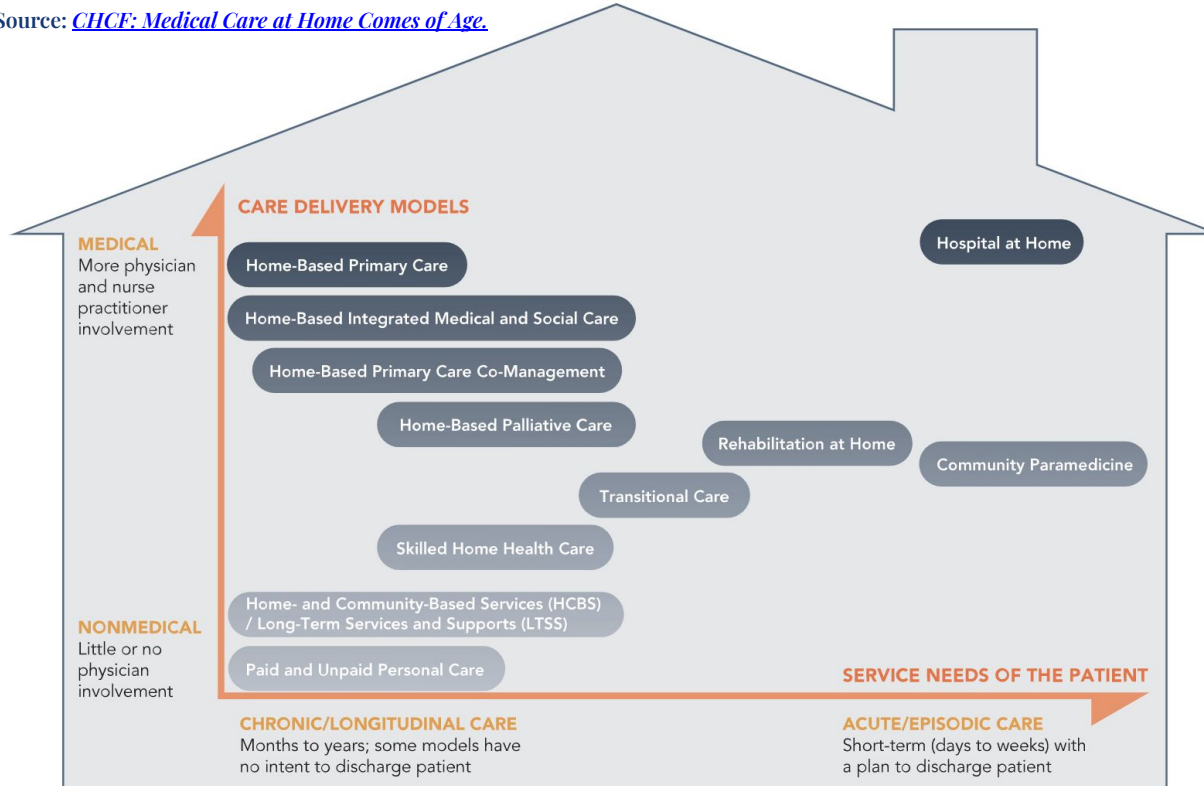
COVID-19 pandemic created widespread awareness and adoption of more creative healthcare models and an aversion to care in acute settings.



Regulatory tailwinds continue to make it easier to access, and get reimbursement for, telehealth and remote patient monitoring

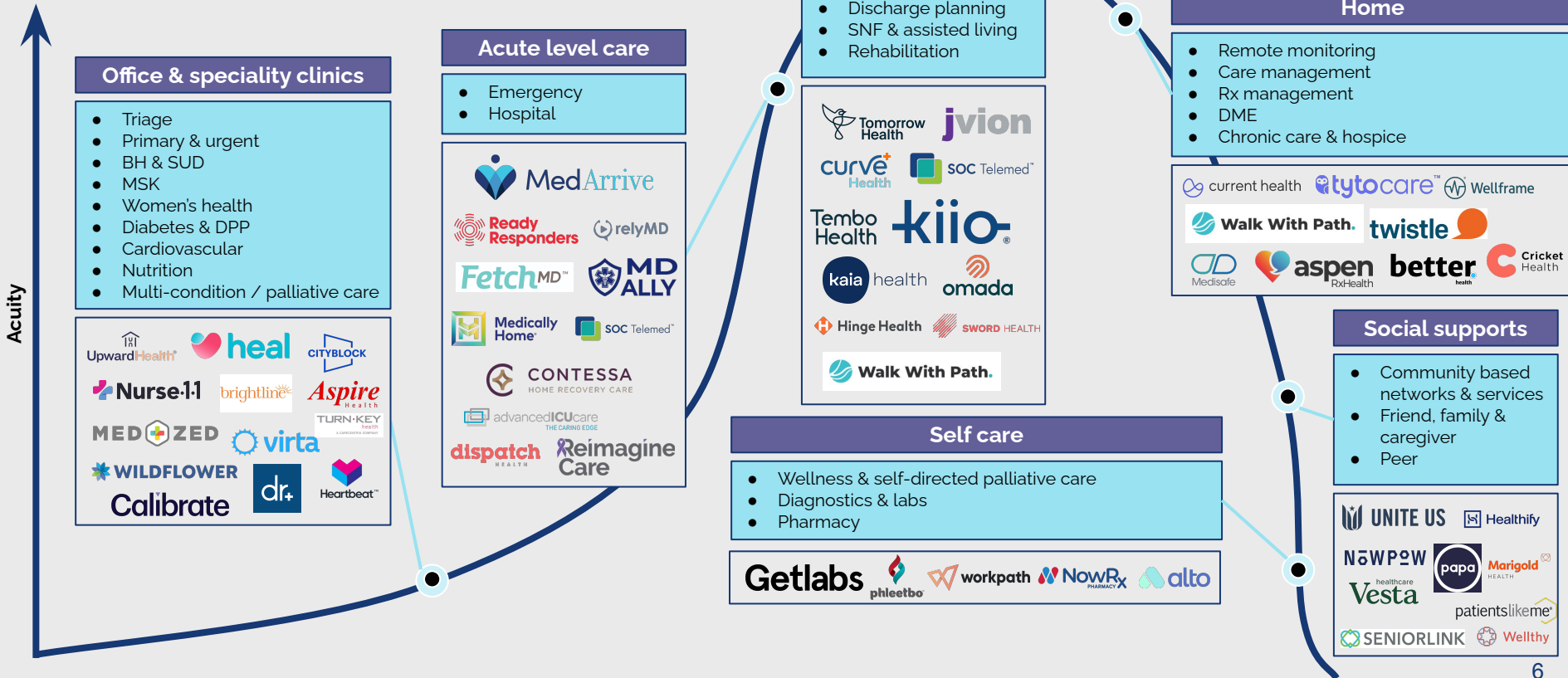
Home-based care as a true non-facility-based continuum.

Source: [*CHCF: Medical Care at Home Comes of Age.*](#)

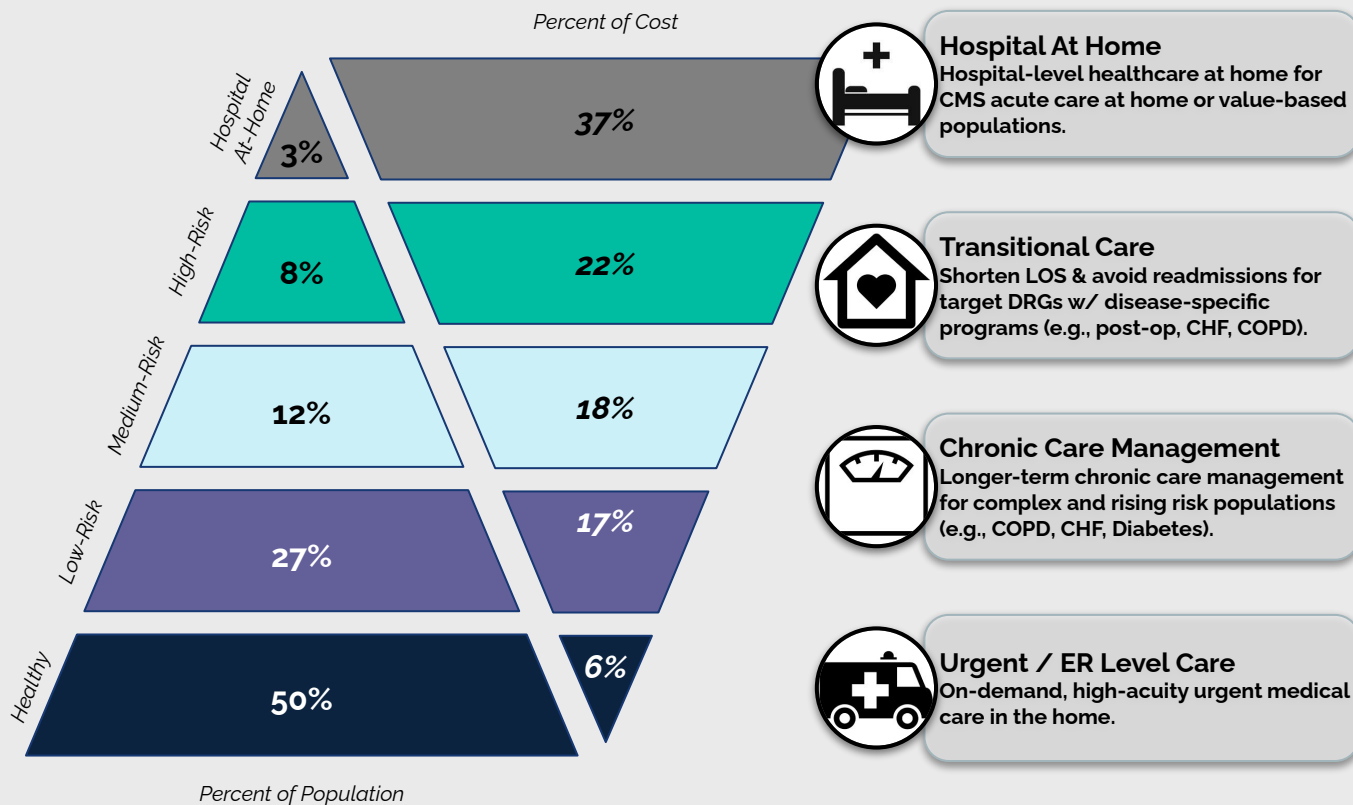


Home-based medical care encompasses a variety of care models that often serve the most medically complex and socially vulnerable people.

Home-based care across the acuity continuum.



Solutions growing across the care continuum to meet patients where they are.



Medically Home®



CONTESSA
HOME RECOVERY CARE



current health



SOC Telemed™



advancedICUcare
THE CARING EDGE

Reimagine
Care



MedArrive

DOC GO

dispatch
HEALTH

heal

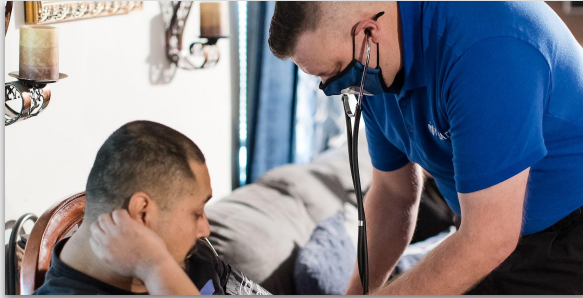


Ready
Responders

Three unique in home care models for health systems. MedArrive

Complex Care

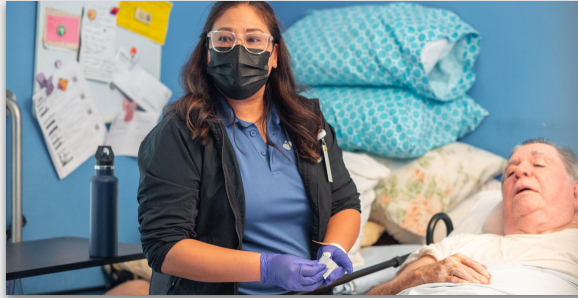
Managing High ED Utilizers at Home



Health systems partner to co-develop a care program that would reduce the costs of uncompensated care by managing “frequent flyers” with chronic conditions and SDoH issues at home—a more cost-effective setting.

Transitions of Care

Follow-Up Post Discharge at Home



Health systems partner to co-develop a care program that reduces readmissions for riskier patients and earlier discharges for other patients by allowing physicians to order a series of “transitional” visits 24, 48, and 96 hours after discharge.

Telehealth Extension

“Retail-like” Care at Home



Health systems partner to co-develop a care program that brings concierge care into the home for traditionally underserved and vulnerable populations in the community. The program may include a subset focused on behavioral health.

Thank you!



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