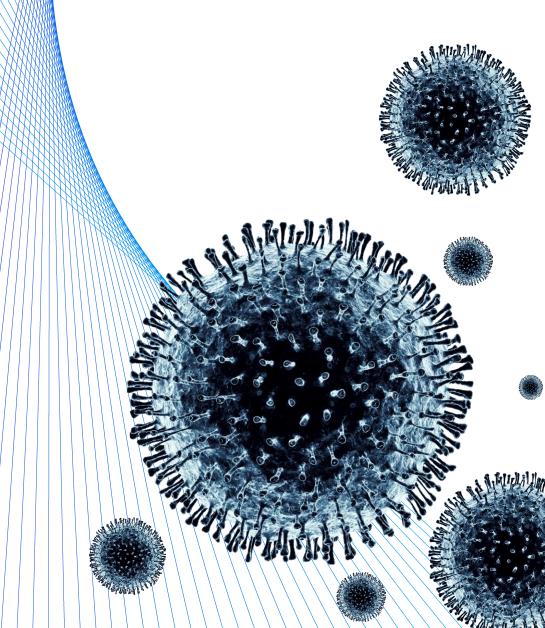
McKinsey & Company

## COVID-19 Crisis: US Healthcare Provider and Payer Preparedness

**Chapter 5 – Checklists** 

DOCUMENT INTENDED TO PROVIDE INSIGHT AND BEST PRACTICES RATHER THAN SPECIFIC CLIENT ADVICE

Updated: March 17, 2020



**Solving the humanitarian challenge is the top priority.** Much remains to be done globally to prepare, respond, and recover, from protecting populations at risk, to supporting affected patients/ families/ communities, to developing a vaccine. To address this crisis, countries including the US will need to respond in an evidence-informed manner, leveraging public health infrastructure and proactive leadership.

This document is meant to help with a goal: provide a summarized fact base on the disease to date, insights on potential scenarios, and potential actions US healthcare providers and payers may consider.

In addition, we have developed a broader perspective on implications for businesses across sectors that can be found here: <a href="https://www.mckinsey.com/business-functions/risk/our-insights/covid-19-implications-for-business">https://www.mckinsey.com/business-functions/risk/our-insights/covid-19-implications-for-business</a>. This supplemental material discusses implications for the wider economy, businesses, and employment; and sets out some of those challenges and how organizations can respond in order to protect their people and navigate through an uncertain situation.

For all formal guidance, you can find up-to-date information at CDC's COVID-19 website, with a section specific to healthcare professionals: <a href="https://www.cdc.gov/coronavirus/2019-ncov/healthcare-facilities/index.html">https://www.cdc.gov/coronavirus/2019-ncov/healthcare-facilities/index.html</a>

### **Table of contents**

**Chapter 1 – Epidemiology and Scenarios** 

**Chapter 2 – Provider Implications** 

**Chapter 3 – Payer Implications** 

**Chapter 4 – Federal Actions** 

**Chapter 5 – Checklists** 

**Appendix** 

### Detailed checklist: Surge (care) capacity

#### Checklist

#### Non-Exhaustive

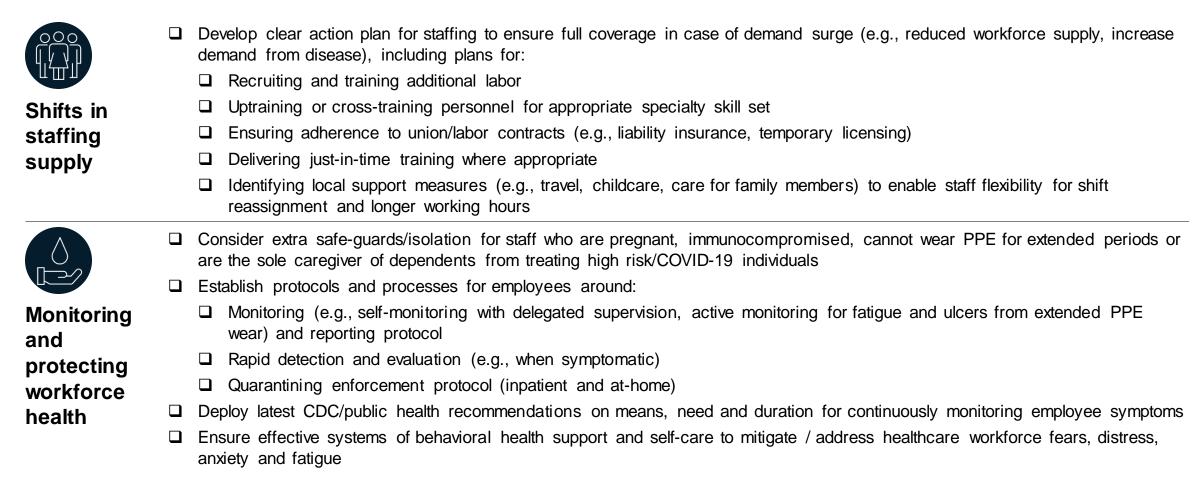


- □ Estimate the maximum capacity for admissions based on availability of beds, clinical workforce, and adaptability of facility space
- □ Identify potential care areas for patient overflow for diagnostic holding or potential COVID-19 ward (e.g., auditorium, gym, PT treatment space, lobby, space for outdoor tents, parking lot)
- Establish protocols for utilizing alternative sites for patient evaluation / treatment:
  - ☐ Activation triggers for establishing alternate sites
  - Outsourcing care of non-critical patients to appropriate alternative treatment sites (e.g., adapt outpatient departments for inpatient use, home care for low-severity illness, connecting patients with social needs to community-based services organizations, hoteling)
  - Establishing a contingency plan for inter-facility patient transfer; verify availability and resources required for patient transportation
- □ Coordinate with other area hospitals on referral protocols and clarify your facility's position within broader geographic network
- ☐ In coordination with public health authorities and other area health systems, identify additional sites that can be converted to patient care units (e.g., hotels, schools, community centers, gyms); develop operational plans (staffing, equipment, supplies, etc.)
- □ Coordinate with health authorities, neighboring hospitals and private practitioners to define roles and responsibilities for each member of the local healthcare network to ensure continuous provision of essential medical services throughout the community
- ☐ Activation trigger and plan for initiating facility lock-down and/or limited access and entry

These perspectives are intended to build from CDC and other guidance based on operations and management experience. Please continue to consult CDC, state health department, and medical societies for the most up-to-date guidance. These perspectives are not intended as a substitute for professional medical advice, diagnosis or treatment. Any actions impacting clinical decisioning should be vetted by the appropriate quality committees within your organization.

### Detailed checklist: Clinical workforce (1/2)

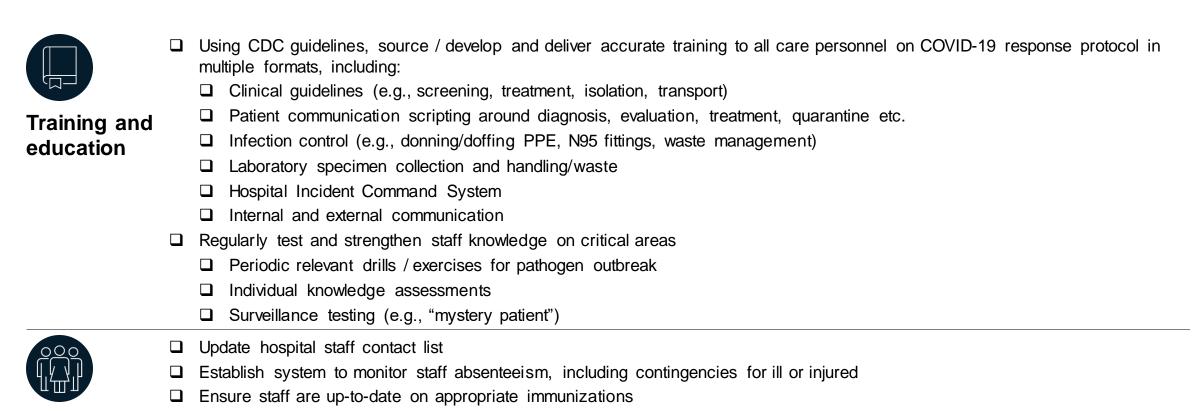
COVID-19 risks exacerbating the current national shortage of healthcare (nursing) workers



These perspectives are intended to build from CDC and other guidance based on operations and management experience. Please continue to consult CDC, state health department, and medical societies for the most up-to-date guidance. These perspectives are not intended as a substitute for professional medical advice, diagnosis or treatment. Any actions impacting clinical decisioning should be vetted by the appropriate quality committees within your organization.

### Detailed checklist: Healthcare workforce (2/2)

COVID-19 risks exacerbating the current national shortage of healthcare workers



# General human resource management

These perspectives are intended to build from CDC and other guidance based on operations and management experience. Please continue to consult CDC, state health department, and medical societies for the most up-to-date guidance. These perspectives are not intended as a substitute for professional medical advice, diagnosis or treatment. Any actions impacting clinical decisioning should be vetted by the appropriate quality committees within your organization.

### Detailed checklist: Clinical operations (1/7)

Pre-diagnosis Diagnosis Confirmed







#### **Establish** COVID-19 telephonic support

- Assess existing telephonic support capabilities against potential COVID-19 surge scenarios and strengthen offering accordingly (e.g., establish a call center, increase number of nursing staff providing telephone support, extend hours of operation or setup a 24/7 advice line); outsource support as needed
- □ Establish talking points / scripts and update clinical workflow to support accurate identification of COVID-19 patients that need to stay home, be evaluated via telehealth or visit a hospital (e.g., algorithm, standardized screening questionnaire)
- Use text-based communication to encourage patients to use available advice lines if they become ill with symptoms of respiratory infection
- Text patients to encourage registration to access resources (e.g., patient portal, email) that regularly release updated CDC/public health guidelines on COVID-19
- Develop protocol for proactively contacting and screening patients via phone prior to their scheduled visits



#### Develop COVID-19 web- and app-based resources / services

- □ Evaluate existing web- and app-based capabilities and create a library of resources specific to COVID-19; consider partnering with a vendor to address capability gaps
- Develop a system for regularly creating and updating web- and app-based content according to the latest CDC / public health COVID-19 guidelines
- Create a web- and app-based patient self-assessment tool based on CDC guidelines; if possible, enable automatic provider and care manager notification of potential COVID-19 cases and connect patients to appropriate resources (e.g., scheduling for telehealth, in-home or facility care according to symptom severity)
- ☐ Encourage patient registration to access digital resources and communication channels (e.g., email, chat, patient portal) through which they regularly receive communication regarding COVID-risk factors and when to seek care
- Develop questionnaire or other web- / app-based tool to proactively screen patients prior to scheduled appointments

These perspectives are intended to build from CDC and other guidance based on operations and management experience. Please continue to consult CDC, state health department, and medical societies for the most up-to-date guidance. These perspectives are not intended as a substitute for professional medical advice, diagnosis or treatment. Any actions impacting clinical decisioning should be vetted by the appropriate quality committees within your organization.

Source: CDC, expert interview s McKinsey and Company

### Detailed checklist: Clinical operations (2/7)

**Pre-diagnosis** Diagnosis Confirmed □ Estimate increased telehealth demand based on potential COVID-19 surge scenarios and strengthen services according to anticipated need and telehealth best practice (e.g., increase staffing of skilled providers); consider outsourcing support where appropriate ☐ Train telehealth staff on latest CDC / public health guidelines as well as best practice on delivery of quality, equitable care Connect □ Develop protocol to support streamlined e-triage, booking, diagnosis, consultation and patient monitoring for suspected COVIDpatients to 19 patients telemedicine Refer telehealth patients to phone, web and home health resources, as well as relevant social services, to support on-going services<sup>1</sup> monitoring and support Ramp up in home health services, where home health treatment operations already exist, according to anticipated demand based on potential COVID-19 surge scenarios ☐ Train home health service providers on latest CDC / public health infection prevention and control guidelines, including appropriate engineering (e.g., proper use of PPE) and administrative (e.g., sick leave policy) controls to leverage Partner with Provide home health service providers a set of protocol / tools to support patient screening / evaluation (e.g., questionnaire, home health triage algorithm) and proactively address concerns that may put patients at risk for hospital admission providers<sup>1</sup> □ Establish system to accurately identify and connect patients to home health support based on care needs, location and other quality factors Work with home health service providers to deliver diagnostic testing, when it becomes available

These perspectives are intended to build from CDC and other guidance based on operations and management experience. Please continue to consult CDC, state health department, and medical societies for the most up-to-date guidance. These perspectives are not intended as a substitute for professional medical advice, diagnosis or treatment. Any actions impacting clinical decisioning should be vetted by the appropriate quality committees within your organization.

Source: CDC, expert interviews McKinsey and Company

<sup>1.</sup> Does not incorporate potential reimbursement implications

### Detailed checklist: Clinical operations (3/7)

Pre-diagnosis Diagnosis Confirmed







### **Engage** local agencies

- □ Collaborate with local, state and federal public health agencies to develop / enhance existing COVID-19 health education campaigns, ensuring consistency of messaging
- ☐ Work with local businesses and community organizations to develop accurate, tailored health education material on COVID-19 for local distribution / circulation via multiple channels (e.g., agency announcements, social media)
- ☐ Partner with local employers to strengthen employee access to and utilization of your remote services and resources
- ☐ Utilize local agency communication channels to help direct patients to COVID-19 provider resources and support (e.g., adviceline, web portal, telehealth)

These perspectives are intended to build from CDC and other guidance based on operations and management experience. Please continue to consult CDC, state health department, and medical societies for the most up-to-date guidance. These perspectives are not intended as a substitute for professional medical advice, diagnosis or treatment. Any actions impacting clinical decisioning should be vetted by the appropriate quality committees within your organization.

Source: CDC, expert interview s McKinsey and Company

### Detailed checklist: Clinical operations (4/7)

Diagnosis Confirmed Pre-diagnosis





#### Outpatient/ ambulatory services

- Consider designating separate COVID-19 ambulatory testing sites
- Consider establishing a dedicated cadre of staff to operate testing sites; train staff on appropriate collection and handling of specimen, per CDC / public health guidelines
- Develop protocol based on pre-diagnostic criteria to route patients to designated diagnostic testing sites (e.g., identify patients exhibiting respiratory symptoms before or immediately upon arrival to a facility and direct to a nearby diagnostic site)
- Develop a combination of engineering and administrative controls to minimize patient and workforce exposure to suspected cases, e.g.,
- ☐ Ensure only essential personnel enter patient rooms and use PPE per CDC guidelines
- Collect all diagnostic respiratory specimen from patients with suspected COVID-19 within patients' room within CDC quidelines
- ☐ Establish protocol to route patients to the nearest available emergency room or an inpatient facility based on clinical guidelines as set by the CDC
- Regularly clean and disinfect environmental surfaces and clinical equipment with EPA-registered hospital-grade disinfectant; ensure all personnel with cleaning responsibilities understand the contact time for selected products and are appropriately fit-tested per CDC guidelines
- Reschedule non-urgent outpatient visits as necessary

These perspectives are intended to build from CDC and other guidance based on operations and management experience. Please continue to consult CDC, state health department, and medical societies for the most up-to-date guidance. These perspectives are not intended as a substitute for professional medical advice, diagnosis or treatment. Any actions impacting clinical decisioning should be vetted by the appropriate quality committees within your organization.

### Detailed checklist: Clinical operations (5/7)

Pre-diagnosis Diagnosis Confirmed ☐ Establish protocol with emergency medical services to ensure drivers contact receiving EDs or facilities of incoming patients Design and install engineering controls to reduce or eliminate exposures to suspected cases pre-triage, e.g.: **Emergency** Designated patient entrance and lavatories room/ Separate diagnostic area outside the ED (e.g., tent) to perform all screening and clinical assessments pre-triage Physical barriers / partitions to guide patients through triage areas services Dedicated rooms for evaluation and triage (e.g., outdoor tents) Dedicated patient-care equipment Consider implementing systems to rapidly triage and discharge patients that do to require emergency care, within **EMTALA** quidelines ☐ Discharge suspected COVID-19 patients cases not requiring hospitalization home (in consultation with state / local public health authorities) as appropriate Establish protocol with operations team to proactively signal when the hospital is nearing and should stop receiving patients Regularly clean and disinfect environmental surfaces and equipment in patient rooms with EPA-registered hospital-

grade disinfectant; ensure all personnel with cleaning responsibilities are trained and appropriately fit-tested

These perspectives are intended to build from CDC and other guidance based on operations and management experience. Please continue to consult CDC, state health department, and medical societies for the most up-to-date guidance. These perspectives are not intended as a substitute for professional medical advice, diagnosis or treatment. Any actions impacting clinical decisioning should be vetted by the appropriate quality committees within your organization.

### Detailed checklist: Clinical operations (6/7)

#### Medical society recommendations

Pre-diagnosis



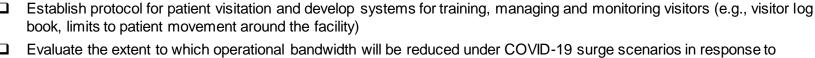
Diagnosis



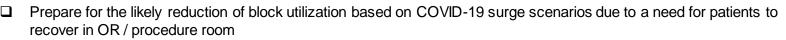


#### **General inpatient care**

- Maintain patient isolation
- Collect information and specimens in the isolated location
- Perform procedures in patients', whenever possible
- Discharge patients when clinically indicated



- anticipated increases in in-room/portable testing for COVID-19 patients; arrange for additional capacity accordingly (e.g., radiology technicians, portable radiology machines)
- Consider establishing safety protocol to support rapid identification of confirmed COVID-19 patients among healthcare staff (e.g., color-coded bedding and linen)
- Develop protocol for discharging patients according to CDC / public health guidelines in consultation with local or state public health departments, particularly under circumstances where Transmission-Based precautions should be continued
- Educate patients and members of their household on the latest CDC / public health guidelines on post-discharge transmission-based isolation precautions until the risk of secondary transmission is thought to be low – per CDC guidelines
- Reschedule elective admissions / services as necessary



- Plan for increased PACU nurse coverage to support recovery in OR / procedure room
- Assess ability to perform procedures in patients' rooms, if clinically indicated
- Develop and train designated staff on COVID-19 protocol for patient transport from the OR to floor / ICU room



#### Surgical/procedural/ anesthesia inpatient care

- Designate an OR/procedure room for **COVID** patients
- Ensure infected cases do not recover in the PACU, only in OR/procedure room/ICU

These perspectives are intended to build from CDC and other guidance based on operations and management experience. Please continue to consult CDC, state health department, and medical societies for the most up-to-date guidance. These perspectives are not intended as a substitute for professional medical advice, diagnosis or treatment. Any actions impacting clinical decisioning should be vetted by the appropriate quality committees within your organization..

### Detailed checklist: Clinical operations (7/7)

Medical society recommendations



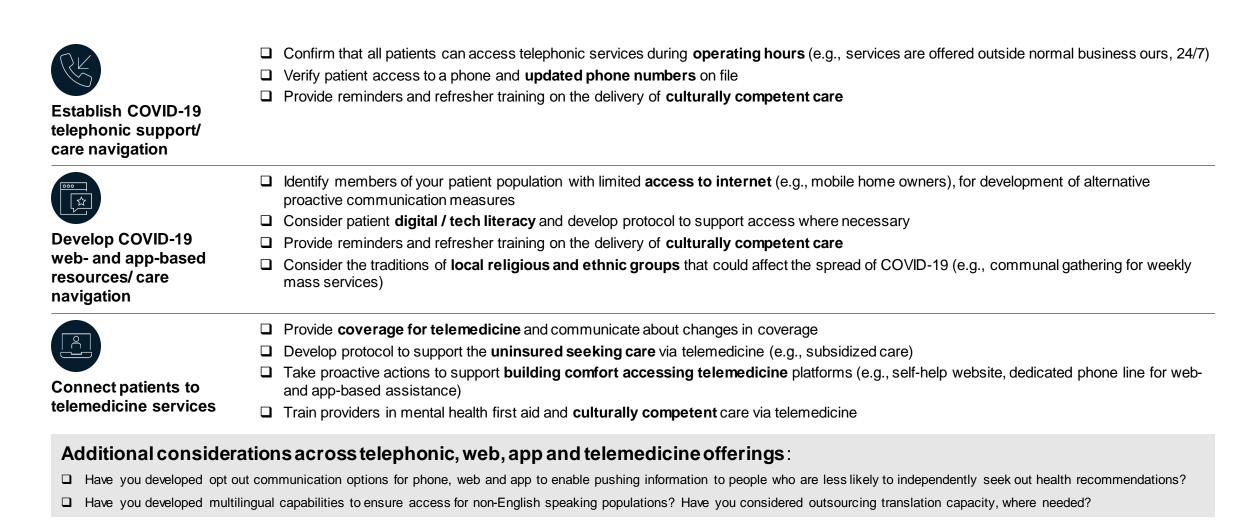


#### Workforce and environment

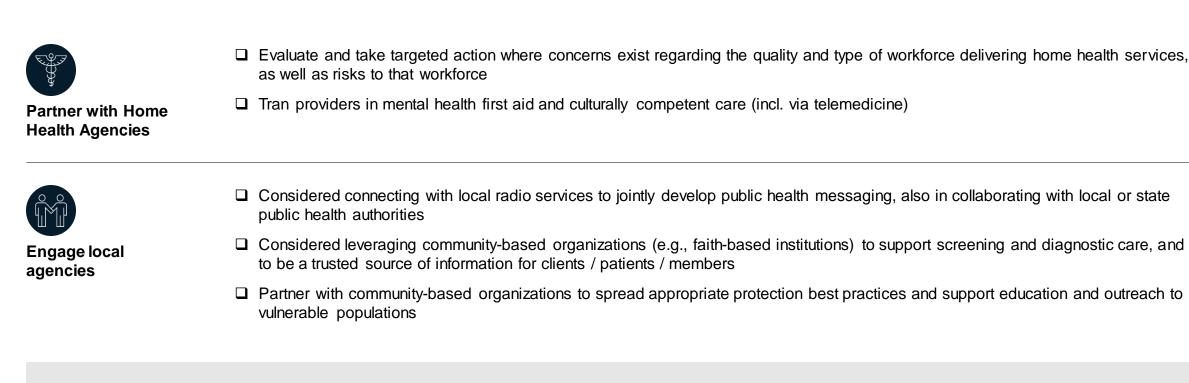
- Deliver education/training to clinical and nursing workforce to prevent transmission of COVID-19, including refresher training on latest CDC/public health guidelines
- Pilot and establish dedicated hospitalist team to supporting COVID-19 admissions and workflow improvement
- Consider establishing color coded linens and designated areas for COVID-19 supplies
- Clean and disinfect environmental surfaces and equipment in patient rooms with EPA-registered hospital-grade disinfectant regularly; ensure all personnel with cleaning responsibilities are trained and appropriately fit-tested
- Consider establishing safety protocol to support easy identification of staff dedicated to supporting COVID-19 patients (e.g., color-coded uniforms)
- Establish a contingency plan for low-supply specialties (e.g., pediatric neurosurgery) in the case of reduced capacity

These perspectives are intended to build from CDC and other guidance based on operations and management experience. Please continue to consult CDC, state health department, and medical societies for the most up-to-date guidance. These perspectives are not intended as a substitute for professional medical advice, diagnosis or treatment. Any actions impacting clinical decisioning should be vetted by the appropriate quality committees within your organization.

### Detailed checklist: Address needs of vulnerable populations (1/3)



### Detailed checklist: Address needs of vulnerable populations (2/3)



#### Additional considerations across pre-diagnostic actions:

- ☐ Have you developed and executed plans to identify high-risk areas that need to be targeted for alternate communication and outreach interventions, e.g.
  - □ Senior community centers: Have you considered how to balance the risk of high density senior centers with the need to ensure social support and management of existing clinical conditions in this population?
- ☐ Have you developed plans to support vulnerable member groups if you decide to close community locations (e.g., gyms, senior community centers)?

### Detailed checklist: Address needs of vulnerable populations (3/3)



Consider community/mobile testing sites to increase access to testing			
evelop, in partnership with public health authorities, clear messaging on when, where and how to access ambulatory testing s multiple communication formats (e.g., visual, audio, text, braille)	ites		
Provide access to language/culturally appropriate resources (e.g., education materials, community health workers, translators) to ensure individuals understand and receive necessary supports			
nsure providers are conscious and trained to minimize bias/discrimination when delivering services to individuals (to minimize otential mistrust with communities)			
individuals require self-isolation or quarantine:			
Train or hire providers (e.g., community health workers, social workers) to collaborate with patients in order to determine the ability to self-isolate and adhere to self-quarantine recommendations for the recommended period	∍ir		
Where self-isolation is recommended, proactively connect patients with community services to mitigate the potential impact lost income and mobility (e.g., food home delivery, income assistance, referrals to social service benefits, streamlined processing of social service benefits applications)	of		
Establish systems to support / ensure vulnerable populations can maintain connectedness (e.g., phone, internet, cable)			
Establish systems to ensure continuous access to telehealth supports for mental / physical needs and means of maintaining prescriptions (e.g., prescription delivery)	l		
Identify safe and appropriate quarantine sites (e.g., connect with local hotel, hostels, school gyms etc.) if additional quaranti sites need to be created	ne		

### **Detailed checklist: Supply chain**

Protective, treatment, infrastructural and environmental supplies at-risk off supply shortages

#### **Commodity list**

Diagnostics	□ ELISA and RT PCR Laboratory equipment and reagents □ Ambulance with air isolation system for transport of contagious patients □ Mobile, basic diagnostic X-ray system □ Portable ultrasound □ Resuscitator □ Medical triage/treatment/isolation facilities □ Packaging transport substance for viral sample transport □ N95 respirators □ Surgical masks □ Ventilators with portable and back-up power supply □ Gloves □ Goggles □ Gown, disposable, with elastic wrists □ Medical mask □ Eye/face shield □ Safety box/sharps container (must be labelled "Biohazard") □ Scrubs	Medical equipment	☐ Infrared thermometer
Health facilities infrastructure and equipment			<ul> <li>□ Laryngoscope, adult, child set</li> <li>□ Endotracheal tubes</li> <li>□ Oxygen concentrator</li> <li>□ Oxygen face mask with reservoir bag, disposable</li> <li>□ Pulse oximeter, portable</li> <li>□ Sample collection tubes</li> <li>□ Swabs for buccal sample collection</li> <li>□ Swabs for nasal sample collection</li> <li>□ Syringes: 0.5 ml autodestruct (AD) and 5 ml reuse prevention (RUP)</li> <li>□ Infusion setup including pump</li> </ul>
Personal protective equipment		Advanced  Disinfection consumables/biohazardous	<ul> <li>☐ Home Care Kits for home isolation of asymptomatic cases or mildly symptomatic</li> <li>☐ Antivirals/vaccines (in development)</li> <li>☐ Alcohol based hand-rub</li> <li>☐ Bag, disposable for biohazardous waste PPE and clinical waste without sharps</li> </ul>
Drugs and medical consumables	<ul> <li>□ Paracetamol</li> <li>□ Oxygen</li> <li>□ Infusion compound (Ringer's lactate)</li> <li>□ Antibiotics (for secondary infections)</li> </ul>	waste management	<ul> <li>□ Body bags (suitable for burial or cremation)</li> <li>□ Disinfectant</li> <li>□ Soap, surgical</li> <li>□ Set: mask, gel and soap for targeted population</li> <li>□ Chlorine</li> </ul>