

### Leadership Institute

Design Lead Healthcare

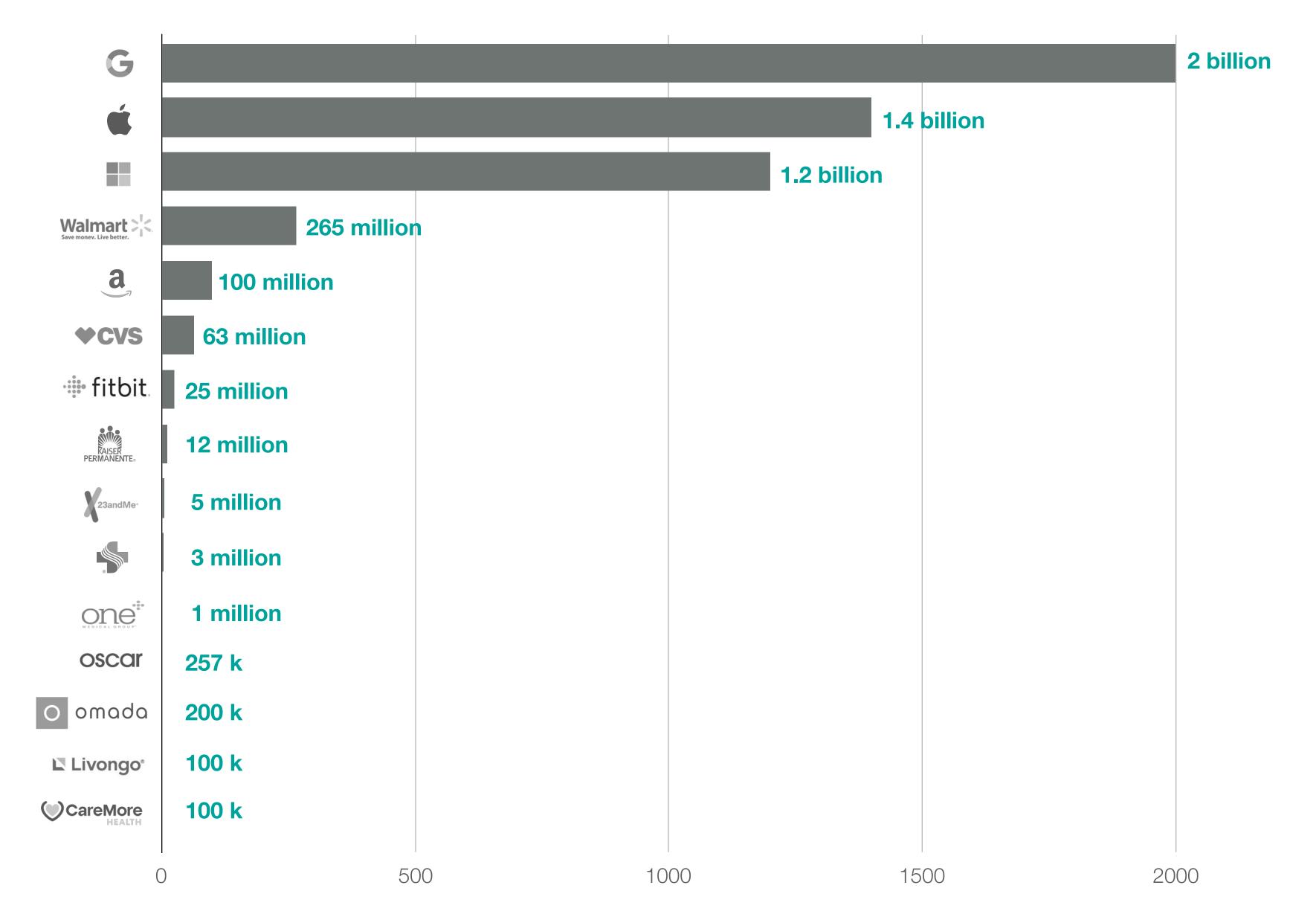


# Make healthcare more affordable, simple, human and engaging for 1m people by 2022

THE FUTURE, NOW

# Disruption is changing healthcare

Non-traditional players have exponentially more customers



# In 10 years, what will our product be?

Aways on and continuous

Proactive, rather than reactive

Enable stronger human connections

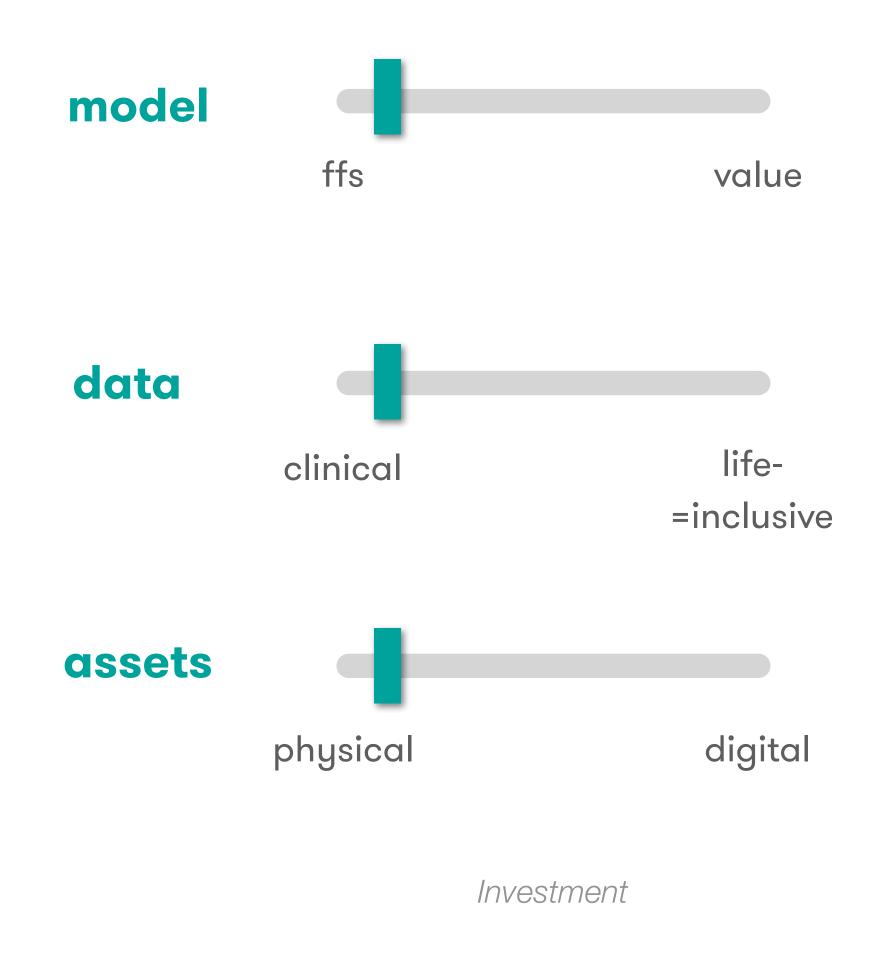
Reduce complexity

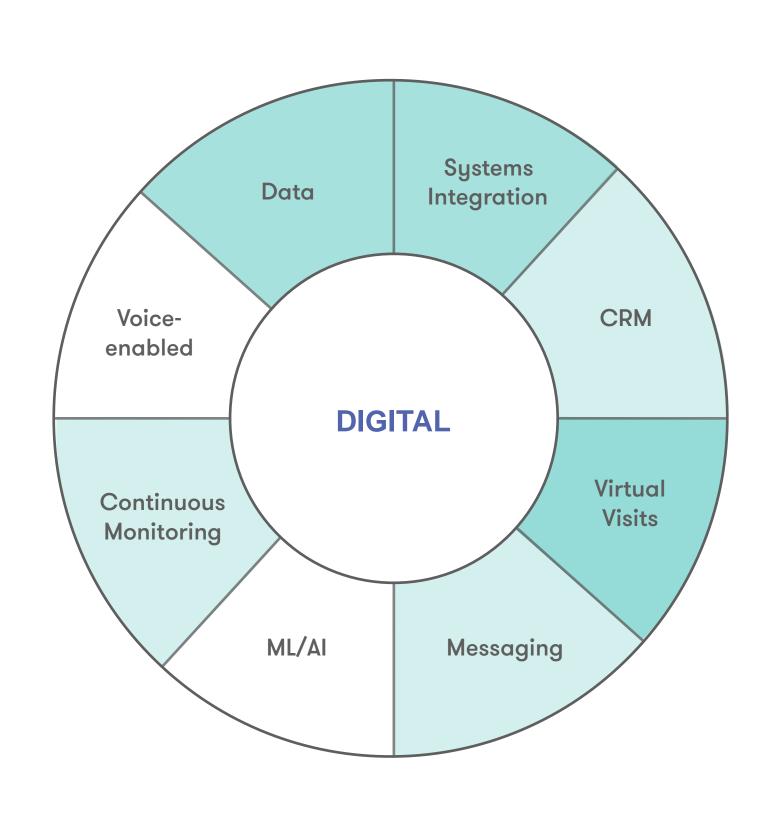
Meet people where they are

New paradigms of efficiency?

Drastically more affordable for all?

### Health is here...





Infrastructure



"I feel **periodically** cared for and supported."

ratient

"I know **some** of the information at a time when **it's too much or too late.**"

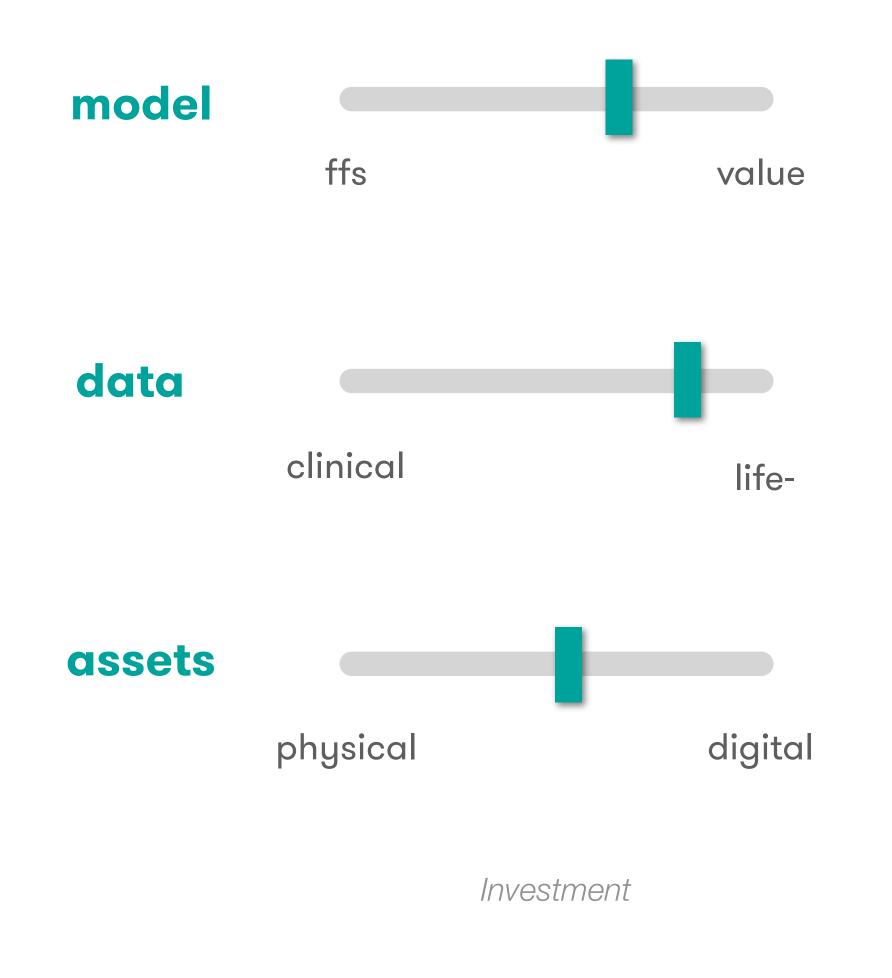


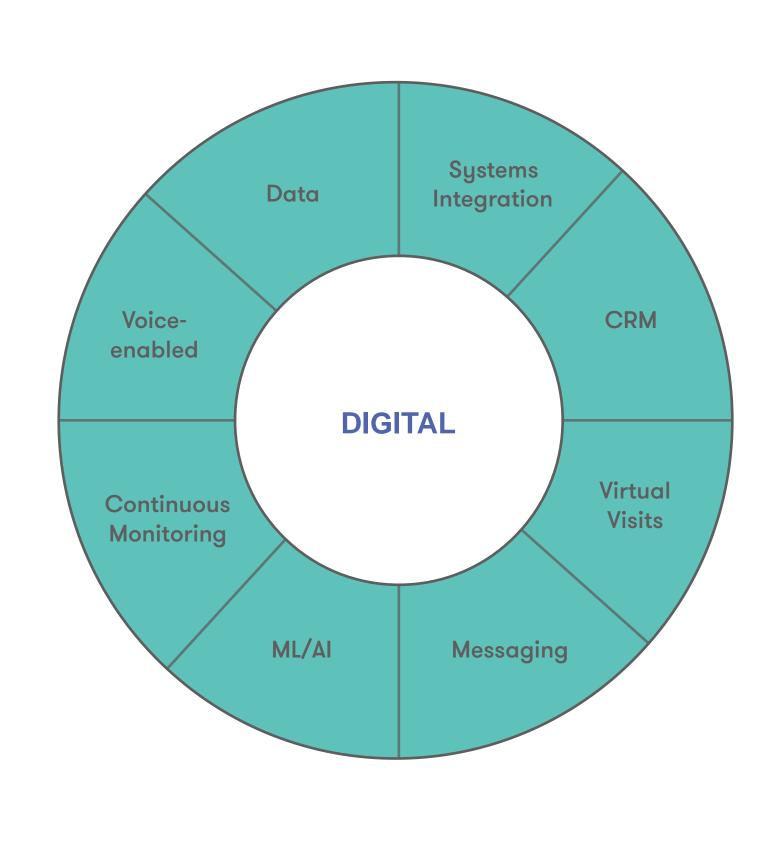
Provider

"We can **sometimes** coordinate and manage care and costs within our system."

Impact

## But what if we're here in 10 years?







"I feel continuously cared for and supported."



Provider

"I know the **right** the information at the **right** time"



"We can **fully** coordinate and manage care and costs within our system."

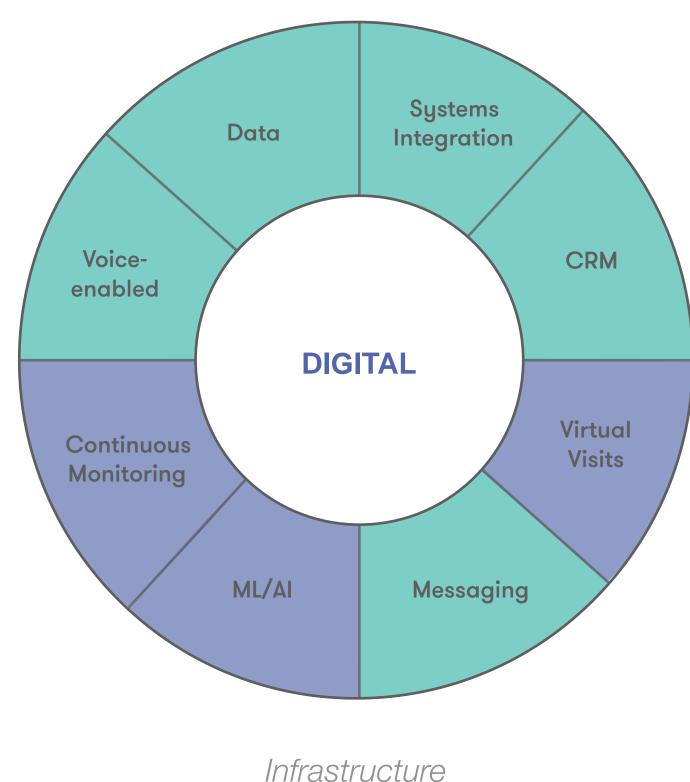
Impact

Infrastructure

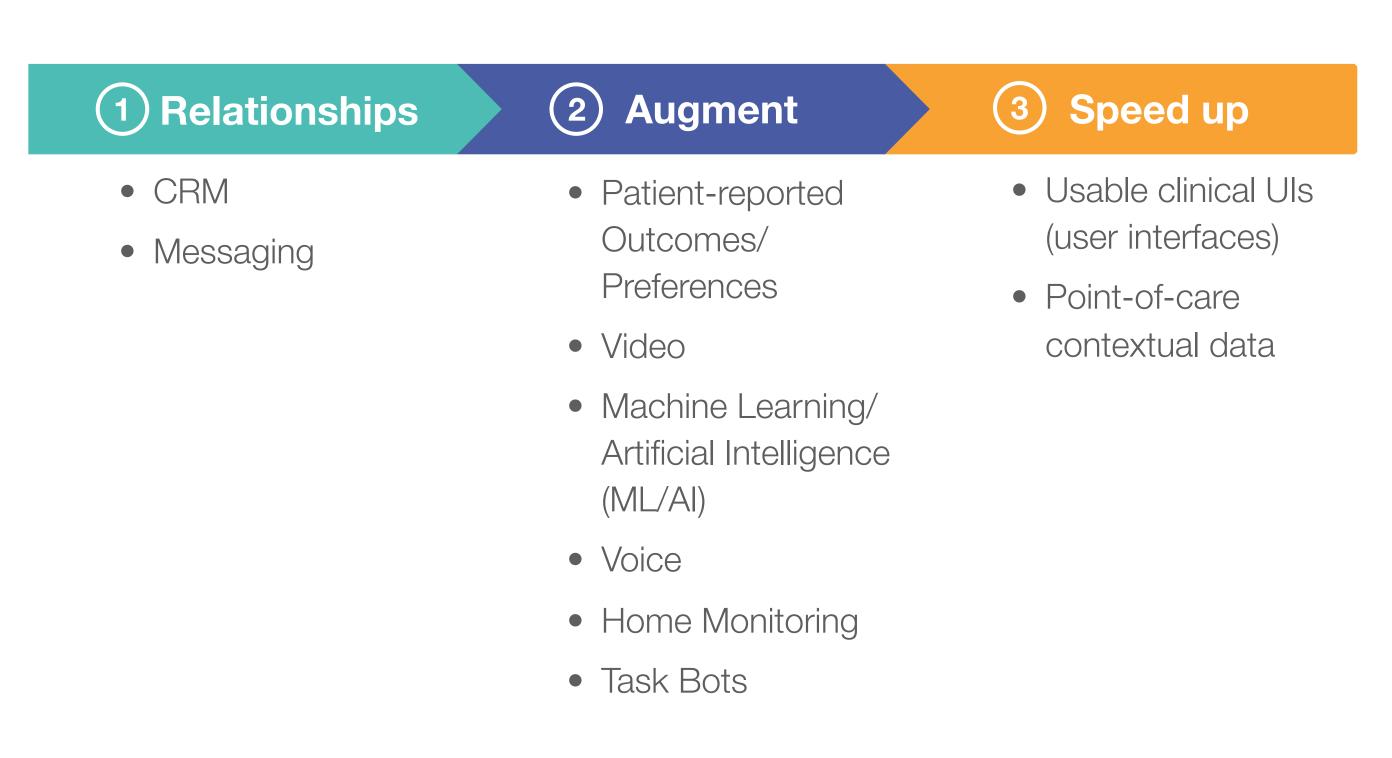
### **DIGITAL FUTURES**

### Digital Glide Path

Progressive investments lay the foundation for future technologies



Infrastructure



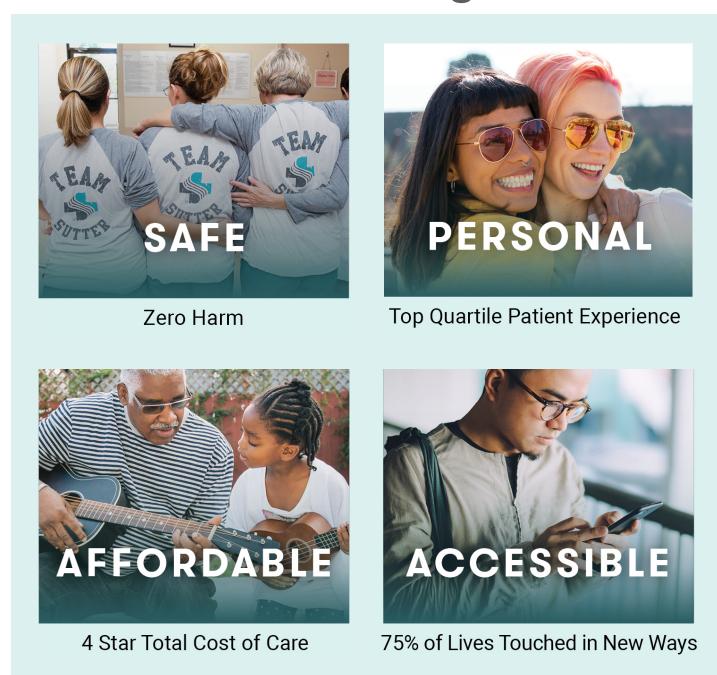




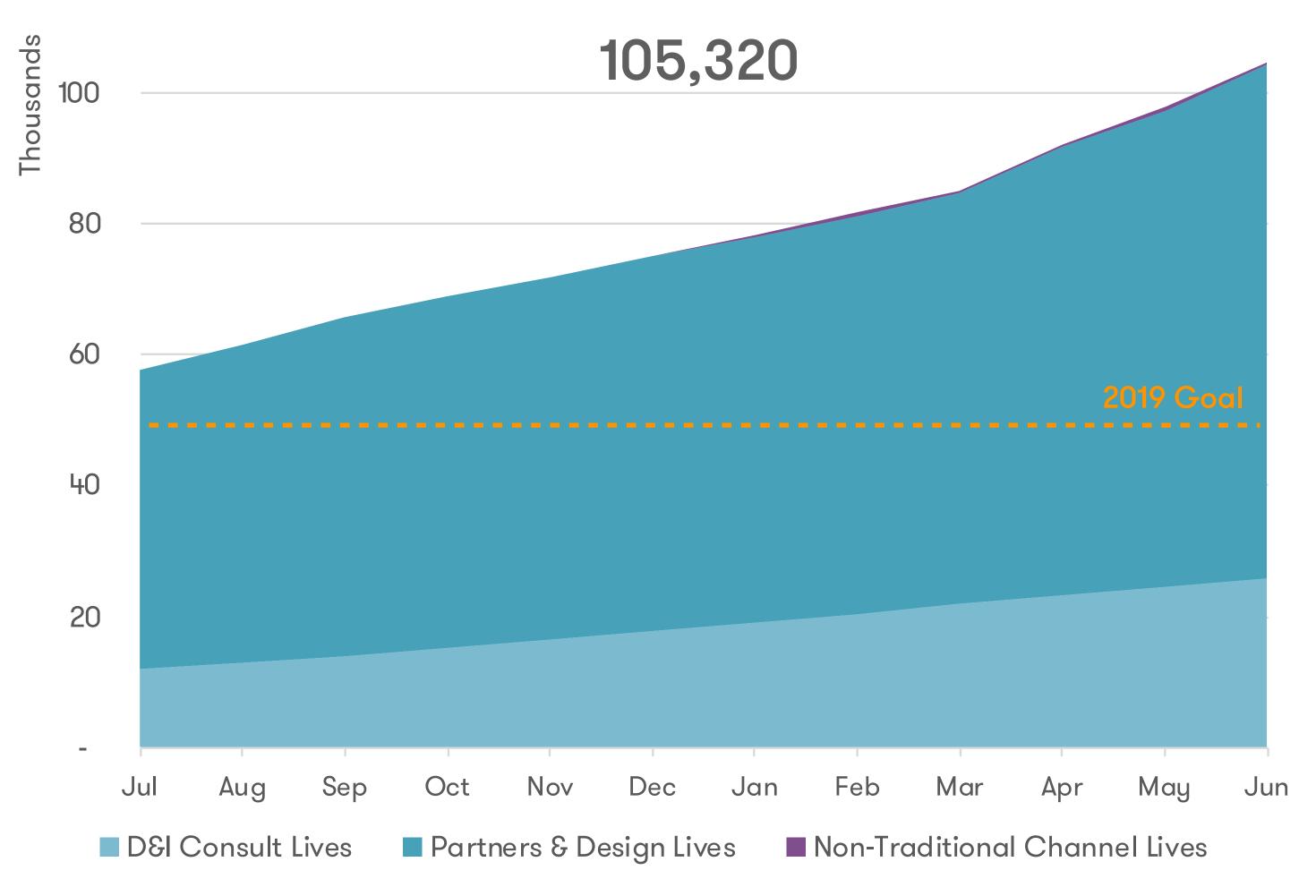
CONFIDENTIAL OCTOBER 18, 2016

### D&I Portfolio Outcomes

### D&I Impact on Sutter Health Key Results



### **D&I Lives Touched**





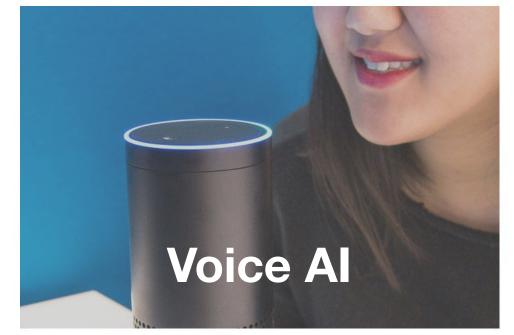






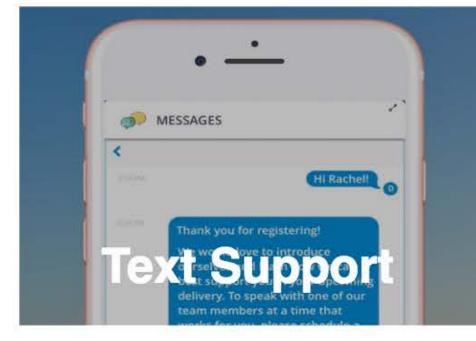












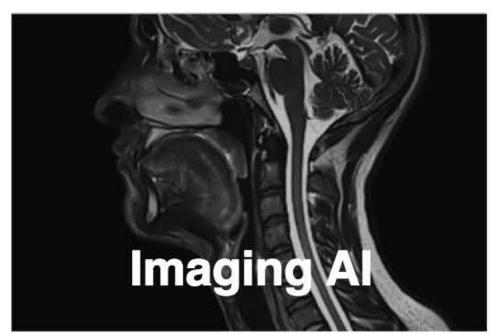




















### tera

### What it is...



# Mobile communication and video visits

Tera is a virtual-first medical practice, which means many patient needs can be resolved through phone and email, before scheduling an appointment. It's healthcare that fits into your life — not the other way around.



# A dedicated team that knows you

Your care team includes a primary care provider, nurse, and a health coach that get to know the whole you. We provide care that flexes to meet your needs, whether you prefer streamlined or in-depth support.



# Better care, at no extra cost

Tera's flexible model and health coach come at no additional cost. Plus, because Tera is a part of Sutter Health, you have access to a network of specialists who are at the top of their field.

# Maternity Experience

# Experience Principles



### Stay One Step Ahead

- Show moms that you understand and anticipate their needs.
- Prepare moms for key decisions.
- Highlight available medical and non-medical resources.



### 2

# Lead With Thoughtful Language

- Elevate the language from medical to human.
- Don't feed the omnipresent mommy guilt.
- Help moms and partners



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# Be There When the Going Gets Tough

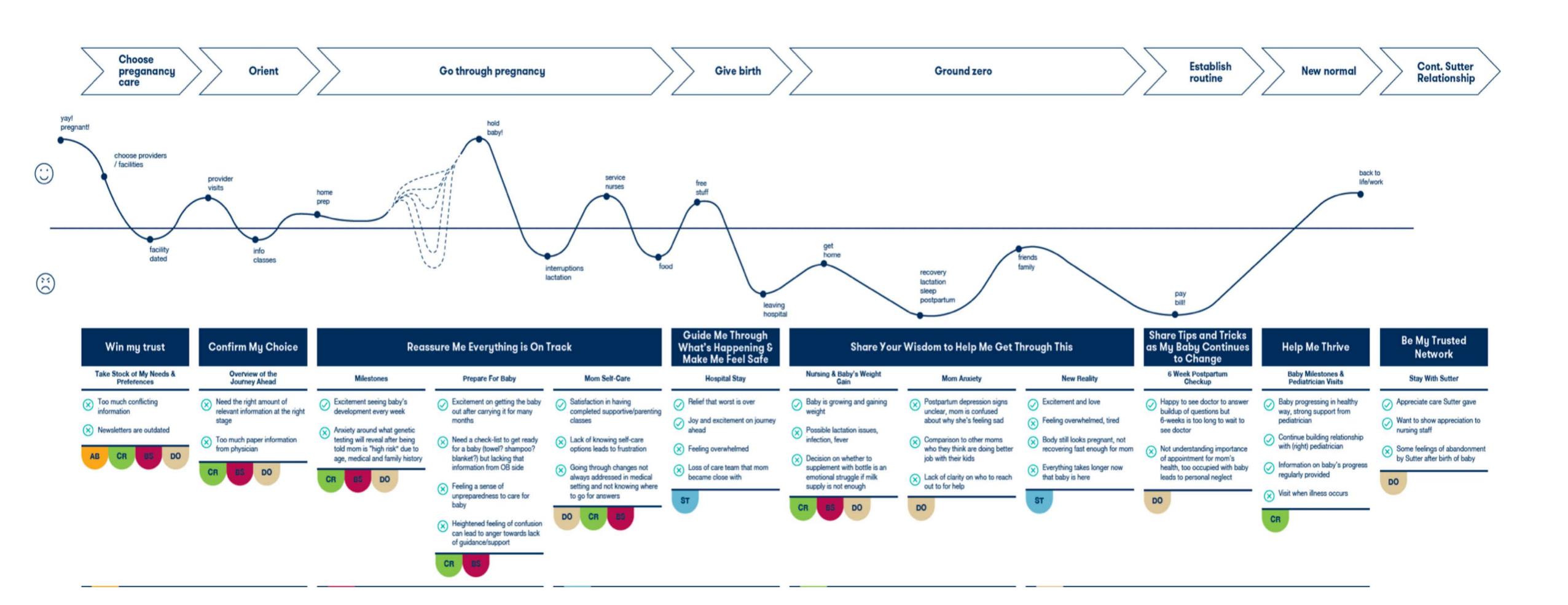
- Show that you care in the moments that matter.
- Care for the new family as they care for the baby.



# Connect With

 Providers don't have time.
Leverage community resources to help mom and partner build a foundation of confidence, trust and comfort.

# Maternity Journey







### Share this idea





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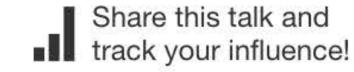


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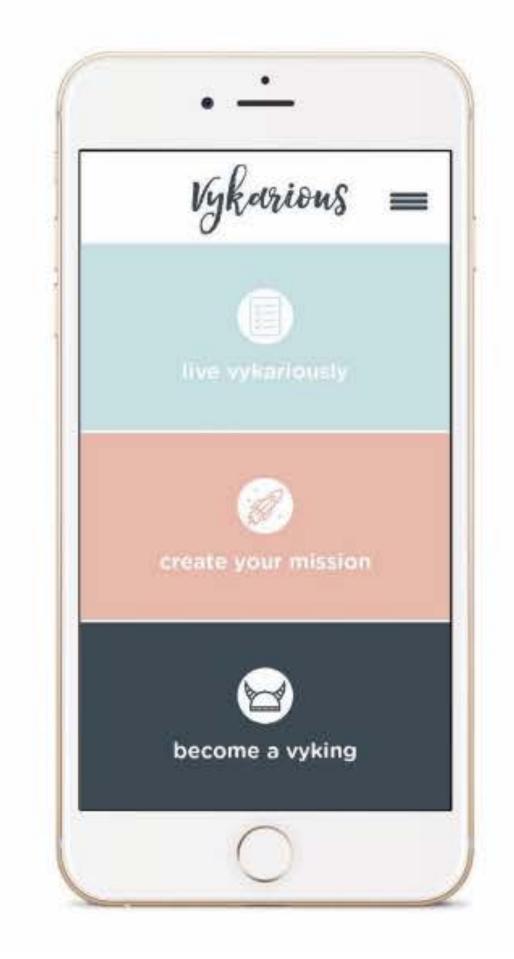


Link

### BRINGING VYKARIOUS TO LIFE

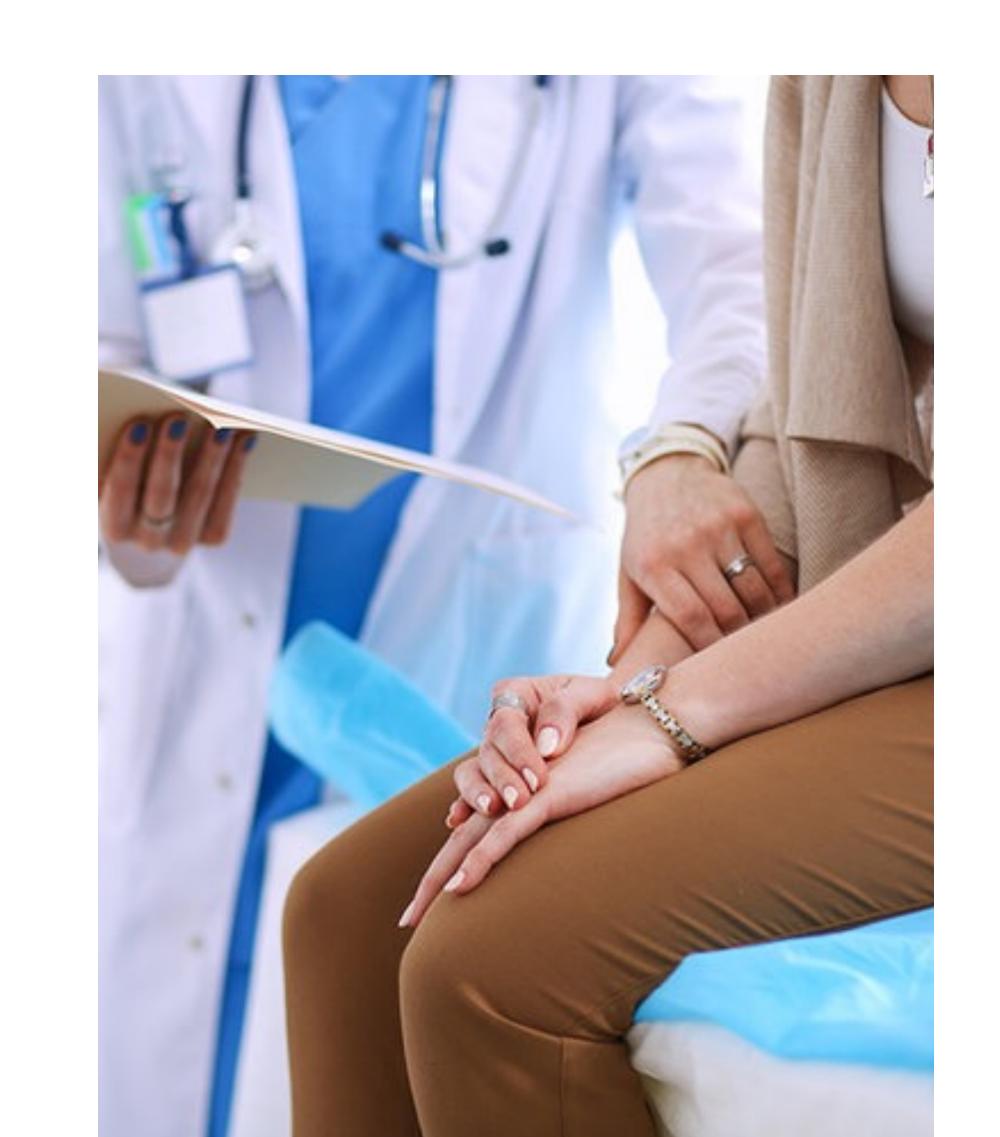
FROM THE BLUEPRINTS AND THE STORYBOARDS, THE LAYOUTS GIVE LIFE TO THE RESPONSIVE EXPERIENCE

### THE MOBILE EXPERIENCE

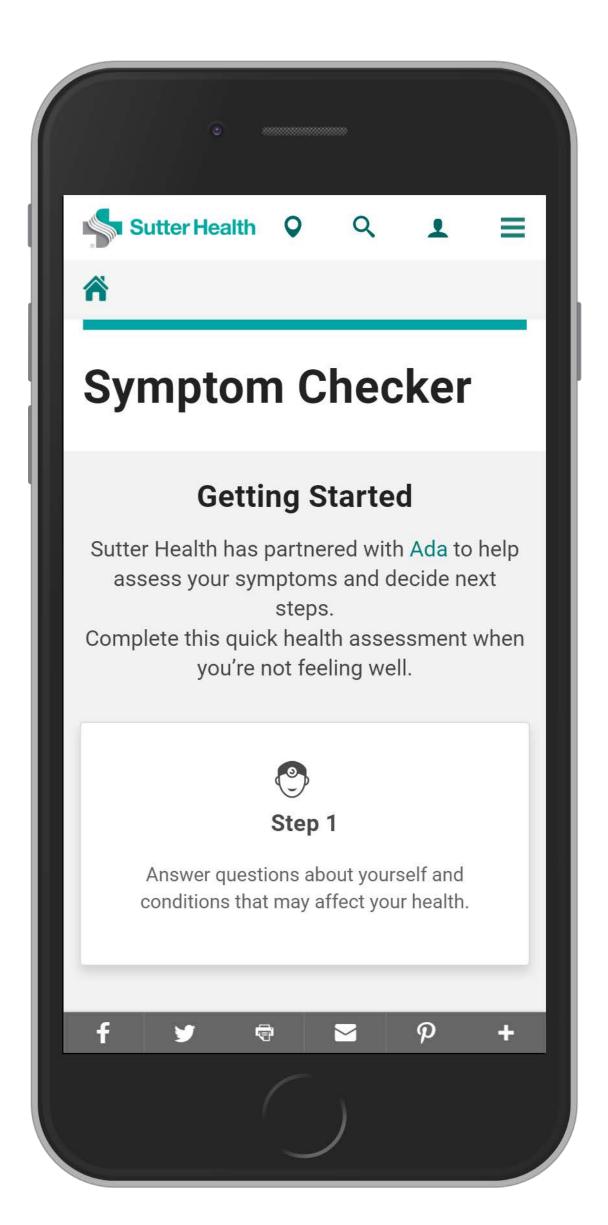


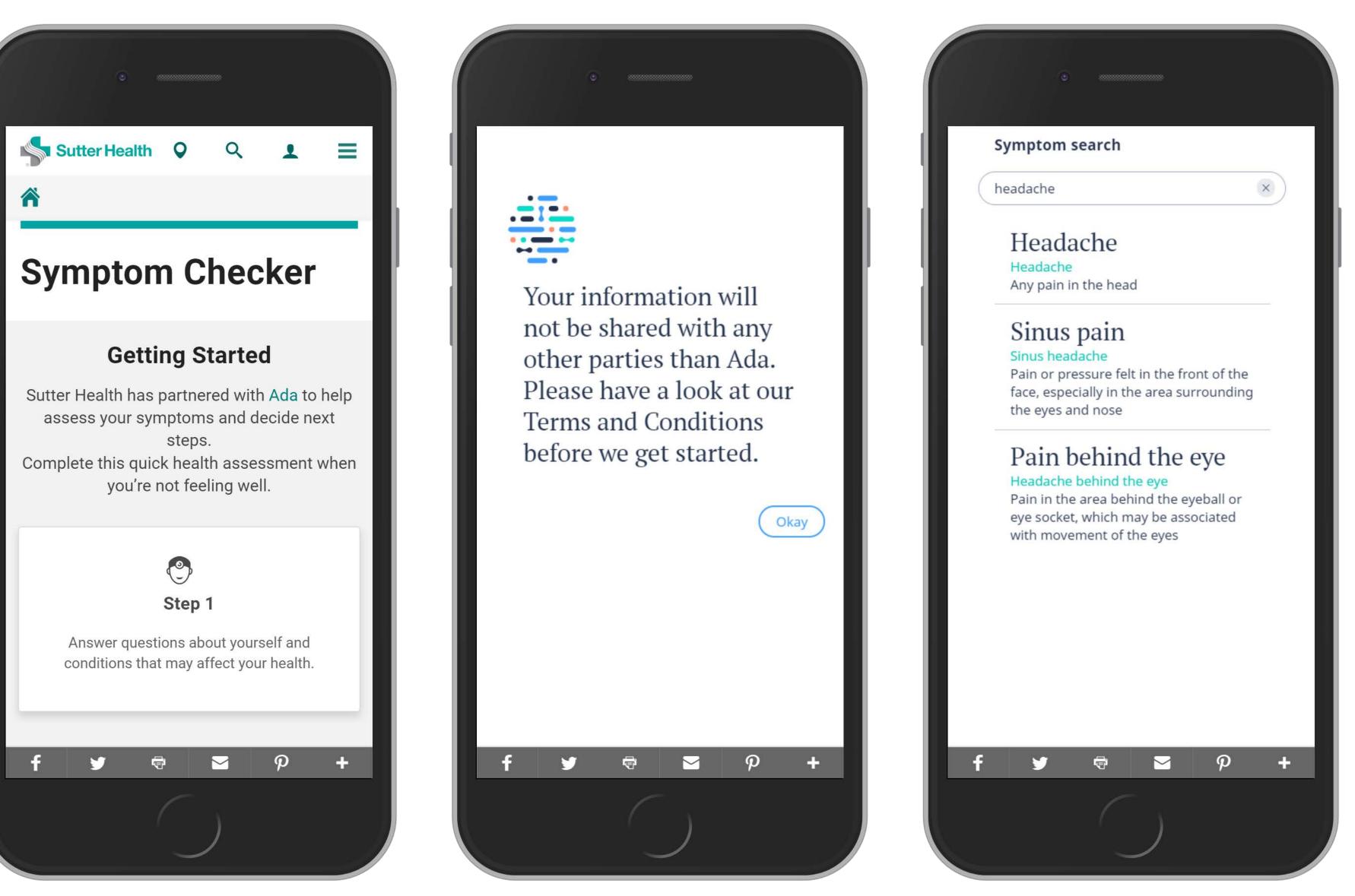


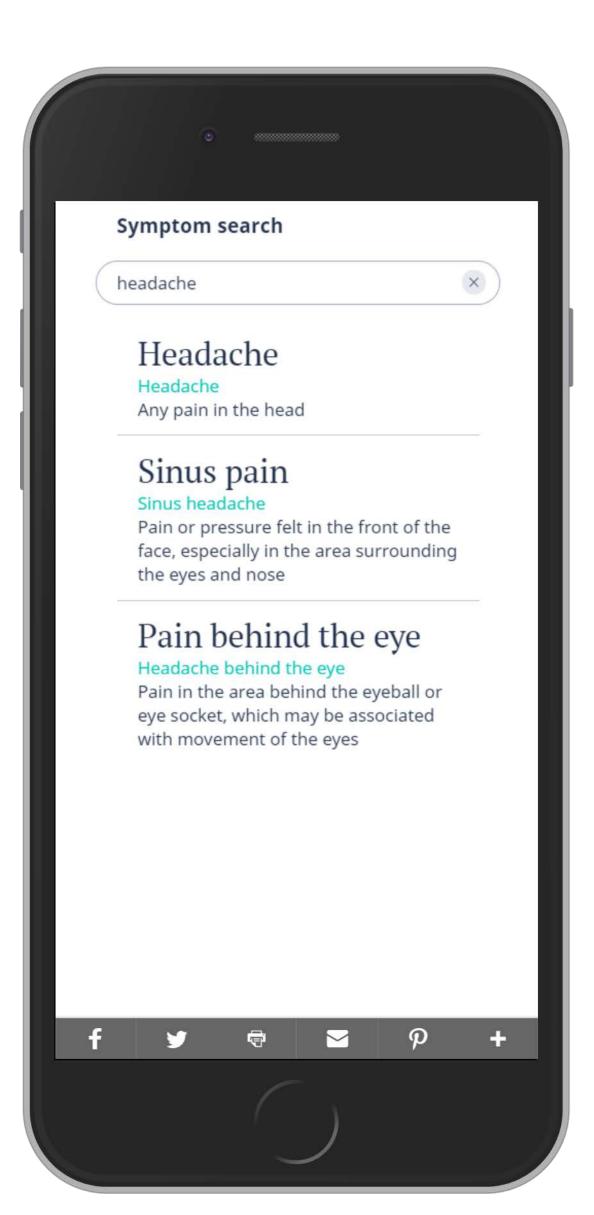












Thank your

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